



Business Manager

Help Lead the Top Outdoor Outfitter in Vail

What You'll Get to Do:

Collaborate with Sage's 20-years-experienced General Manager to lead a professional team to deliver the finest outdoor adventure product in the Vail Valley. You'll lead Sage's "back office" will manage all business operations while collaborating with the GM in leading planning, setting and driving execution across the company. Additionally, you'll take on all types of projects to provide lift across the organization. The Business Manager is a doer, whose job it is to free up the GM and the entire team to crush operations so guest experiences are amazing. You'll get to be outdoors a lot, keep the business operations on the rails and lead by example. If you're scrappy, can be "the grown up in the room", and know how to serve a team, you'll advance this business, live in America's playground, and have a lot of fun. Seasonally, there is one sprint in the summer and one in the winter, and good downtime in between to recover, regroup and enjoy life. If you love the outdoors, have a head for business and operations, and can lead a team by example, we have a seat (often in a raft or snow machine) waiting for you.

The Company:

[Sage](#) is the leading outdoor adventure company in the Vail Valley. We help people find joy and adventure with family and friends through outstanding outdoor experiences. We offer guided whitewater rafting, fly fishing, e-bike tours and side-by-side ATV tours in the summer and snowmobiling tours in the winter. Our rafting and fishing operations run from either our Dotsero River Center, located at the confluence of the Eagle and Colorado Rivers. All other operations launch from a beautiful, private, 5,500 acre ranch above Wolcott. In addition, we have a private rafting put-in on the Eagle, which also includes ½ mile of private fly fishing waters. We aim to be the most customer-friendly, professional, and conscientious outfitter in Colorado; our guides, equipment, safety program, and customer care are top notch.

Who You'll be Working With:

We have 25-60 employees (season-dependent), including a best-in-class GM, and an outstanding and dedicated team of professional guides and a professional bookkeeping and accounting team. We work hard, love what we do, love the outdoors and helping people enjoy it, and work together to be the best. We are safe, professional, and fun, and we don't like drama or people who do. We think we're a team most people would like to work with.

What You'll Bring:

The position calls for a strong business manager with robust leadership chops, good emotional intelligence, experience with planning and execution, and a track record of getting a lot done. They'll excel if they can move with ease from the office, to the ranch, to a snow plow. We like "scrappy" around here, so if you're a project beast, and can pitch in (and actually like it), you'll like this gig.

Specifics:

- Solid leadership experience
- Small business management and operations skill sets and experience, including
 - Accounting & finance management
 - Budgeting
 - Accounting & payroll management experience
 - Capital spending, cash management, cash flow management
 - Business strategy, planning and execution
 - Ability to manage legal, leases, HR items
 - Insurance program management and administration
 - Managing licenses, permits, food and beverage
 - CDL/DOT Compliance & fleet management
 - Facilities management
- Ability to support the GM and entire team to execute on
 - Staffing needs, interview process, and job offers
 - Quality control
 - Tackling the 1,000 daily tasks with the GM and the team that pop up in a dynamic business like Sage
- A proven track record of crushing projects and solving problems
- Emotional intelligence to support leaders and team members through strategic milestones and day-to-day battles
- Unquestionable integrity and ethics

Location:

On-site in Wolcott or Dotsero, Colorado.

Compensation & Benefits:**Compensation components would include:**

- Base Salary Commensurate with Experience
- Performance Bonus
- Incentive Compensation

Benefits would include:

- Paid Time Off